

Creating Business Value



NCS Bizval™ - Define.
Realise. Sustain Value.

All **Outcomes** can be Defined

Any re-definition of a business in response to internal or external stimuli will have broad-scale implications on its business strategies, processes, stakeholders, applications, information communications technology (ICT) and engineering infrastructure, facilities and policies. Every business leader knows this. However, what differentiates a successful business transformation from the rest is the ability of the leader to focus on ways that help to create business value.

We create value through business transformation to increase revenue, reduce costs, optimise capital deployment or all three. NCS Bizval™ is a patented and value-based approach designed to help our customers define and systematically manage the large-scale business transformation they are embarking on as a result of either delivering e-Government services, best-sourcing business functions, or implementing enterprise-wide business, ICT and engineering solutions. Creating business value is the basic tenet of all that we do and is the driving force in ensuring that all engagements with our customers deliver the desired business value.

NCS Bizval™ ensures delivery of business value by focusing on these value areas:

Outcome Focus

By clearly defining the outcomes of change, we will help you to achieve clarity of your goals and objectives and consequently, ensure full attention on your business pursuit.

Stakeholder Centric

As stakeholders can significantly influence outcomes, we will help you to obtain multi-stakeholder participation and collaboration to ensure commitment to your goals. We explicitly define the outcomes and quantify the associated business value to be delivered for each key stakeholder group to convince them of the benefits of the transformation.

Time to Value

We reduce the time needed to deliver value by creating the sense of urgency required to gain co-operation and focus on high value activities.

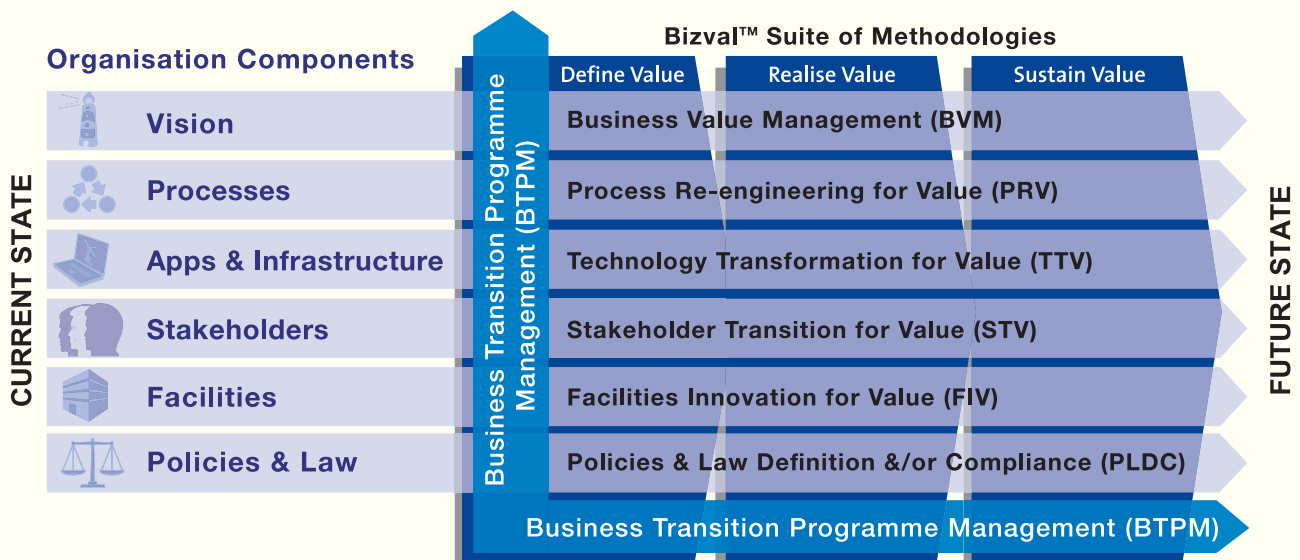
Bizval™ holistically defines the desired outcomes, assesses the change impact and implications to each organisation component (business vision, processes, applications & infrastructure, stakeholders, facilities, and policies & law) and defines a roadmap to align them to the desired outcomes to ensure essential synergies across the business.

All **Values** can be Measured

Bizval™ quantifies value and prioritises actions for any large-scale business change. Bizval™ ensures the value of the key components of change is measured from the stakeholders' perspectives – from clearly defining the value that the business change intends to deliver for each stakeholder group to quantifying the specific value to be derived from changing the organisation component(s).



Creating business value is an essential and ongoing process. We focus on all six organisation components during service delivery as we go through a consistent and disciplined three-stage process - define, realise and sustain value, to deliver the single-minded goal of creating business value.



All **Changes** can be Managed

Bizval™ provides a structured approach to holistically manage and lead the change process in a manner that builds confidence and commitment to the new business model and operating environment. It is an unrivalled value proposition to customers undertaking any form of business transformation.

Each change is managed by carefully considering the change implications to each of the six organisation components and implementing appropriate change strategies to mitigate implementation risks. These strategies are defined and implemented by applying our dedicated methodologies for each organisation component.

NCS Bizval™ Suite of Methodologies

Business Transition for Value (Bizval™) Suite of Methodologies focuses on value in all the work that we do and comprises different methodologies with specific emphasis on each organisation component to effectively manage business change:

Business Transition Programme Management	Business Transition Programme Management (BTPM) comprises the underlying methodologies to ensure that programmes/projects are delivered successfully at optimal business value. They include Programme/Project Management and Business Transition Readiness Diagnostics.
Business Value Management	Business Value Management (BVM) defines the holistic approach for continually managing, measuring and delivering optimised value from stakeholders' perspective.
Process Re-engineering for Value	Process Re-engineering for Value (PRV) comprises methodologies for fundamentally changing the way organisations operate through process change.
Technology Transformation for Value	Technology Transformation for Value (TTV) comprises methodologies for ICT and Communications Engineering service delivery (including ICT Master Planning, Enterprise Architecture Design, Packaged Software Implementation, Application Development, Application Maintenance, Infocomm Infrastructure Implementation and IT Service Management).
Stakeholder Transition for Value	Stakeholder Transition for Value (STV) defines the approach for managing the people side of change in service delivery.
Facilities Innovation for Value	Facilities Innovation for Value (FIV) defines the approach to plan, provide and/or relocate physical buildings and facilities e.g. data centres, and installing and managing intelligent building facilities.
Policies & Law Definition and/or Compliance	Policies & Law Definition and/or Compliance (PLDC) defines the requirements for identifying the policies and law that need to be considered in a business change.

Helping the World Benefit through Technology

NCS has delivered more than 2,000 large-scale business, ICT and government transformation projects to our customers, who engage us in these projects because NCS delivers the business improvements and business value they seek. We make the world safe, learn, healthy, efficient and communicate. Our value-focused services include:

NCS Value Services

	Visioning and Value Identification Services	<ul style="list-style-type: none"> • Strategic Planning / Visioning • Business Value Consulting
	Process Re-engineering for Value Services	<ul style="list-style-type: none"> • Process Re-engineering / Improvement • Business Process Implementation • Business Process Outsourcing • ICT CMMI and ITIL Process Alignment
	Technology Transformation for Value Services	<p>Applications, Infrastructure and Communications Engineering</p> <ul style="list-style-type: none"> • ICT Master Blueprint / Strategic Planning • Enterprise Architecture / Service Oriented Architecture • Application / Portal / Systems Integration, Maintenance and Outsourcing • Infrastructure Implementation, Management and Outsourcing • Communications Engineering Master Planning, Engineering Systems Integration and Maintenance
	Stakeholder Transformation for Value Services	<ul style="list-style-type: none"> • Organisation Change Management / Stakeholder Transition Planning • ICT Competency Framework Development • ICT Governance
	Facilities Innovation for Value Services	<ul style="list-style-type: none"> • Intelligent Building Blueprint, Integration and Maintenance • Data Centre Planning
	Business Transition Programme Management	<ul style="list-style-type: none"> • Programme / Project Management • Business Transition Readiness Diagnostics • Quality Management

NCS Domain Expertise





NCS Group is a leading information technology (IT) and communications engineering services provider with about 4,000 staff located in 10 countries across the Asia Pacific and Middle East regions.

NCS has in-depth domain knowledge and unique delivery capabilities which focus on defining, realising and sustaining Business Value for its Customers via the innovative use of technology.

With proven expertise in consulting, development, systems integration and infrastructure management and solutions, gained while serving government and commercial organisations across the region, NCS delivers end-to-end support for every organisation's technology needs.

NCS is headquartered in Singapore and is a wholly-owned subsidiary of the SingTel Group.

what you can do

Contact NCS at reachus@ncs.com.sg today! Discover how you can effectively outsource to NCS, and leverage on our proven solutions, expertise, experience, methodologies and partnerships for business advantage and real value.

The company, product name, images and pictures displayed are protected under copyright laws and owned by their respective owners. Reg. No. 198101738G. Copyright © 2007 NCS Pte. Ltd. All Rights Reserved. 12012007JK